

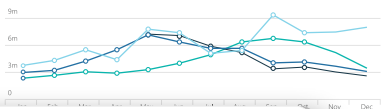


# Better Planning. Greater Success.

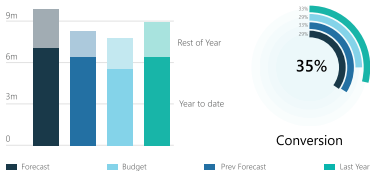
Your 360° Hospitality Financial BI Solution



NOP - Net Operating Profit  
Monthly



Gross Operating Profit  
Total Year



Plan  
revenue  
& costs



Forecast  
with  
confidence



See  
performance  
at a glance



# Hotel financial planning & BI built for profitability

FairPlanner assists hotels and hotel groups in the planning of revenues and costs, the improvement of forecast accuracy, the standardization of reporting, and the attainment of clear visibility into business performance.



- Budgeting & forecasting**  
Plan revenues and costs with structure and confidence.
- KPI visibility**  
Track performance with clear dashboards and reporting.
- Connected data**  
Bring PMS, ERP, RMS, and benchmarking data together.
- Portfolio reporting**  
Standardize insights across properties and business units.

## Who is it for

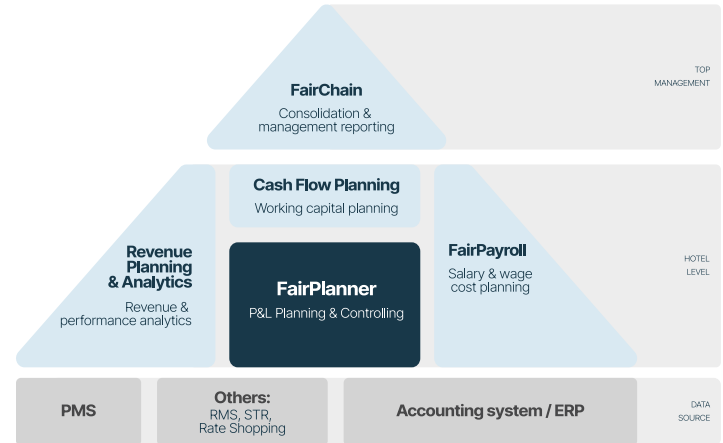
- Finance & Controlling
- Revenue Management
- General Management & Operations

- 5,500+** Properties globally
- 18,000+** Users worldwide
- 115+** Countries
- 200+** Integrations



# One connected platform. Modular by design.

For single hotels to multi-property companies



Core software plus specialist modules for connected hotel performance management.

- Hotel-specific
- Web-based
- Scalable
- Role-based



# FairPlanner

Hotel financial planning, controlling and reporting

	May 2026	Monday 1			
		FCT 26	BUD 26	OTB 26	ACT 26
GOPPAR					
Revenue Per Available Room					
Hotel Revenue					
Payroll Related Expenses					
Rooms Capacity					
Rooms Occupied					
Occupancy %					
Average Daily Rate					
Gross Operating Profit					

## Why FairPlanner



Integrated P&L planning across all departments



Budget, rolling forecast, and what-if scenarios



Dashboards, KPIs, workflow, and comments



Hotel-specific reporting structures and extensive reporting



Consolidation and currency conversion for hotel groups



Connected data



360° insight



Web-based access



# Specialist modules for deeper control

Tailored for your hotels' specific needs



## Revenue Planning & Analytics

- ⊗ Plan by market segment and profit center
- ⊗ Analyze OTB, pickup, and demand



## Cash Flow Planning

- ⊗ Plan working capital with flexible planning rules
- ⊗ Integrate balance sheet and cash flow planning



## FairPayroll

- ⊗ Plan salary and wage cost by employee and department
- ⊗ Align employee planning with P&L and productivity benchmarks



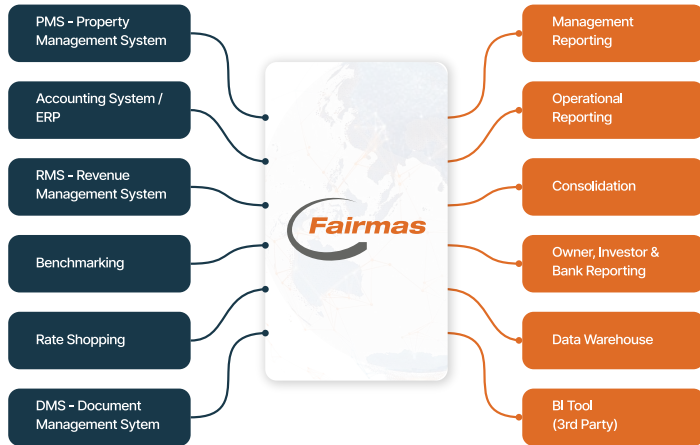
## Hotel Asset Reporting

- ⊗ Standardize portfolio reporting for better visibility
- ⊗ Compare scenarios with consolidated KPI insights



# Connected systems

Escape data chaos through seamless integrations with 200+ partners



One source of truth from raw data to standardized reporting.



Less manual work



Better data quality



Faster reporting



# How it works

Connect systems, standardize planning, and deliver faster insight across every property.



## 1 Connect

Bring together PMS, Accounting/ERP, RMS, benchmarking, and rate shopping data.



## 2 Plan

Create budgets, rolling forecasts, what-if scenarios, revenue, and cost plans.



## 3 Report

Turn connected data into KPI dashboard, ad hoc reporting, consolidation, and portfolio visibility.

# Business outcomes



**Better forecast accuracy**

Spot changes earlier and plan with more confidence.



**Faster reporting**

Reduce manual effort and produce clearer management reporting.



**Better financial control**

Monitor performance with more transparency across departments and properties



**Stronger collaboration**

Enable finance, operations, revenue, and corporate teams to work from one shared software.



**Easier to scale**

Roll out a connected planning environment across multiple properties.



# Ready to explore?

Book a demo and see how connected financial planning can improve hotel profitability.



[www.fairmas.com](http://www.fairmas.com)  
[sales@fairmas.com](mailto:sales@fairmas.com)



**2003**

Founded in Berlin



**5,500+**

Properties globally



**18,000+**

Users worldwide



**115+**

Countries



**200+**

Integrations

Think hotel financial solutions. **Think Fairmas.**